

Client Recommendations

Richard Biscotti (client)

Richard hired you as a Business Consultant in 2000.

Top qualities: Great Results, Expert, High Integrity

“Lisa's company has been invaluable in helping us control Pharmacy costs as well as preventing medication errors. Her representatives are knowledgeable, reliable and easy to work with. I highly recommend using her company.”

June 7, 2012

Akia Blandon (client)

Akia hired you as a Pharmacy Consultant in 2006.

Top qualities: Great Results, Personable, Expert

“My company has utilized LTS' services for several years now, I would recommend this company to anyone in need of these services. Her consultants remain current and knowledgeable both in practice and regulations.”

May 30, 2012

Maureen Boothby (client)

Maureen hired you as a pharmacy consultants in 2009 and hired you more than once.

Top qualities: Expert, High Integrity, Creative

“Lisa and her team provide extraordinary assistance day in and day out. They are knowledgeable, inventive and always available to assist. It has made my job easier working with this outstanding group of professionals.”

July 5, 2012

Client Recommendations

Bernadette Costagliola (client)

Bernadette hired you as a Pharmacy Consultant in 1994 and hired you more than once.

Top qualities: Great Results, Expert, High Integrity

“Lisa is a highly qualified professional who holds herself and her staff to a higher standard. She is very detail oriented, always has her finger on the pulse of the industry and is able to interpret and communicate this to line staff and doctors alike. One can usually feel confident that there will be no "surprises" once Lisa has been in your facility. She is a team player...certainly one I want on my team!”

May 31, 2012

Chris Johnson (client)

Chris hired you as a Pharmacy Consultant in 2008.

Top qualities: Expert, Good Value, High Integrity

“I have had the pleasure of working with Lisa and her team for over 4 years. She is the consummate professional who has the interest of clients first on her priority list. She has a tremendous knowledge base and consistently utilizes her expertise to enhance the provider's position in the industry while constantly maintaining a resident centered approach. I would highly recommend Lisa and her team to any skilled nursing provider.”

May 30, 2012

Michael Karash (client)

Michael hired you as a Business Consultant in 2001.

Top qualities: Great Results, Expert, High Integrity

“Lisa is a very gifted individual. She has the unique ability to make her point with both conviction & diplomacy. She stands up for her clients & is very helpful with cost saving measures. She prepared our facility for survey & was very successful in educating & in servicing veterans as well as new employees.”

May 31, 2012

Client Recommendations

Henriette Kole (client)

Henriette hired you as a Consultant Pharmacy Services in 1990 and hired you more than once.

Top qualities: Great Results, Expert, High Integrity

“Long Term Care Solutions and Lisa provide a hands on up to date consulting service. They are current with their knowledge of regulations effecting health care and her staff are competent team players. I recommend her highly. Lisa and I have had a professional relationship for over 20 years. I use her services wherever I am working.”

June 3, 2012

John Pasheluk (client)

John hired you as a pharmacy consultant in 2001 and hired you more than once.

Top qualities: Great Results, Expert, High Integrity

“Lisa is an expert in the pharmaceutical field, specializing in the long term care industry. She is a tremendous resource and provides expert guidance. Navigating the industry as an Administrator is always a challenge but I can always count on Lisa and her team of professionals to provide me with the solutions to any problems or challenges that lie ahead. She is a tremendous asset to my organization.”

June 2, 2012

Client Recommendations

Paula Ress (client)

Paula hired you as a Business Consultant in 1986 and hired you more than once.

Top qualities: Great Results, Expert, High Integrity

“Lisa Venditti is the best Pharmacy Consultant that I have ever worked with. During my career, I have worked at several facilities as the administrator and one of the first things I did was to hire Lisa as our Pharmacy Consultant. She is knowledgeable, thorough, and always up to date with information. You never have to ask her about changes in regulation because she is involved with process as it evolves and is already an expert before it becomes effective. She is highly regarded as an expert in her field and has spoken at many health care venues and SNF conferences. She truly is always on top of what's happening and is very good at distributing this information along with policies to all her clients. Her staff is all top notch and are as thorough in their regime reviews as Lisa would be. Lisa requires cross referencing of all documentation including the MDS to ensure accuracy throughout the record. Her Physician recommendations are always accurate and up to the most current regulation. I highly recommend Lisa Venditti and her firm if you are looking for a pharmacy consultant who brings the most current knowledge in her field as well as assistance with getting the most from your EMR system.”

June 6, 2012

Charles Seide (client)

Charles hired you as a Consultant Pharmacist and Adviser in 2010.

Top qualities: Expert, High Integrity, Creative

“Lisa V., as being an expert in the Long Term Care Industry, has always a fountain of information and ideas. Her expertise is sought after and for good reason as she can help in so many ways. I highly recommend working with Lisa if need any information and/or help in daily operations.”

May 9, 2013

Client Recommendations

Laura Tirado (client)

Laura hired you as a Business Consultant in 2003.

Top qualities: Personable, Expert, High Integrity

“Lisa Venditti is an excellent Pharmacy Consultant. She is extremely professional; and always well informed about the most recent changes in State and Federal Pharmacy regulations. She and her staff can help a facility remain in compliance with NYSDOH surveys, assist with keeping the facility's policies & procedures current, provide education to the Medical and Nursing staff; while maintaining an excellent working relationship with your vendor pharmacy. I worked with Lisa and her staff from 2003 to 2009; at Bethel Nursing and Rehabilitation Center; and during that time; we never had any citations relating to pharmacy issues. Laura Tirado, RN, MPS, LNHA”

June 3, 2012

Aldo Troiani (client)

Aldo hired you as a Business Consultant in 2009 and hired you more than once.

Top qualities: Great Results, Expert, High Integrity

“Lisa is one of the best in the LTC pharmacy consulting business.”

January 8, 2013

Alice Williams (client)

Alice hired you as a Pharmacy/Healthcare in 2007 and hired you more than once.

Top qualities: Great Results, Expert, High Integrity

“Lisa is the essential expert in her field in all matters regarding pharmacy, Department of Health regulations, and cost-saving strategies. I have worked in two facilities where her firm provides consulting and auditing. I would hire no other pharmacy consulting firm other than Long Term Solutions.”

June 3, 2012

Client Recommendations

E. Jay Zelman (client)

E. Jay hired you as a Pharmacy Consultant in 2007.

Top qualities: Personable, Expert, High Integrity

“Lisa and her staff are on top of their game. They stay current on trends in the industry and keep us in the know and on track.”

May 30, 2012

Mary Jane Blaney (client)

Mary Jane hired you as a Long Term Care Facilities in 1995 and hired you more than once.

Top qualities: Great Results, Expert, High Integrity

“Geriatric pharmacy consultants and organizations that employee outstanding geriatric pharmacy consultants in ensuring that medical personal (Physicians; Nurse Practitioners; Physician Assistants; Registered Nurses) are ordering as well as, appropriately dispensing medications and counseling long term care residents, families and staff as needed about each residents medications and all their comorbidities is very hard to find. Lisa Venditti and her organization, Long Term Solutions has always taken extra time to speak with all the residents, family and staff of each facility as appropriate about a multitude of pharmacy related topics. Long Term Solutions organizations Performance Improvement process, assures you as the provider that, your facility is following all state and federal regulations thus, delivering the highest level of quality care to the residents you serve. Through Long Term Care Solutions long established review and auditing procedures the organization ensures that all routine tests/ lab monitoring is done additionally and done timely. No question ever asked of Lisa`s pharmacy consultants about medication management has ever gone unanswered (most specifically related to any change in resident condition). Long Term Solutions also works with you and your pharmacy provider in reducing medication costs as appropriate; following documented and accepted standards of pharmacy practice. Lisa Venditti and her team can assist your facilities medical staff in prescribing appropriate medication by recommending generics; assisting with monitoring of Part D Plans as well as, special insurance programs; inclusive of the Medicaid and Medicare Managed Care world we all now live in. As a pharmacy consultant company, Lisa and her team can assist long-term care facilities, assisted living facilities, hospice facilities, and numerous other care setting and programs such as vent units; behavioral units and traumatic brain injury units also housed within a long term care setting as, specially certified units. Also, through Lisa`s Performance Improvement Program efforts, Lisa and her team can help prevent adverse reactions

Client Recommendations

which as we know is one of the main goals of the geriatric pharmacy consultant. Lisa and her organization can also help ensure that residents take their medications correctly and consistently. Resident`s don`t always understand the importance of taking medications as prescribed. If a resident attributes a side effect, to a drug, the resident may stop taking it. Lisa and her team can assist the facility`s` care team in probing for these situations and either suggesting needed changes/interventions in the residents` regimen or emphasizing the need for taking the medication as ordered by the health care provider. I have been fortunate enough to have, worked with Lisa within multiple facilities for over 17 years and I highly recommend Lisa and her organization as, one of the best consultant pharmacy organizations in the country.”

May 31, 2012